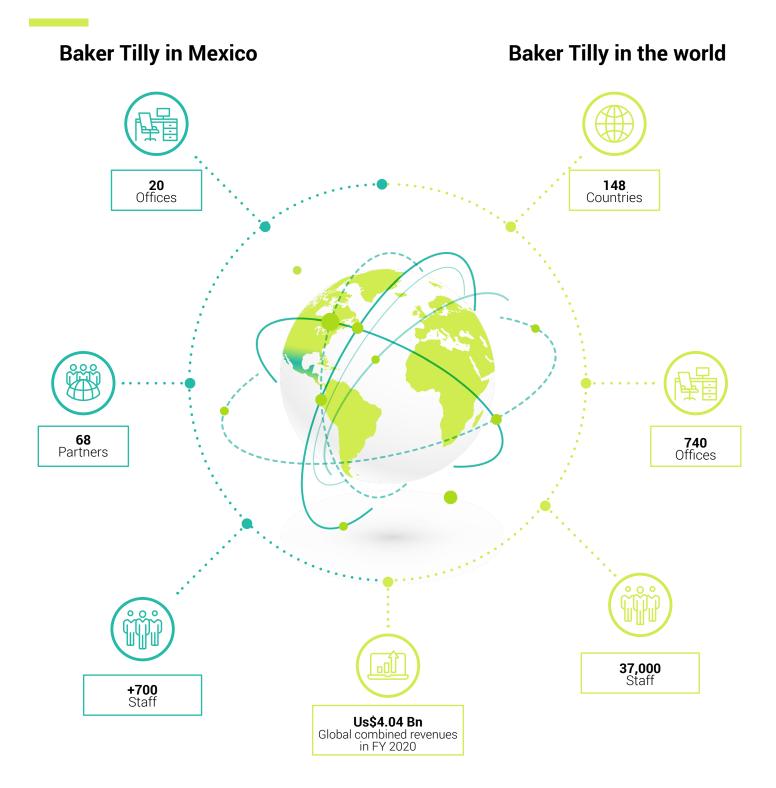


We are Baker Tilly México, a member of Baker Tilly International, devoted to jointly work with you to achive your business objectives.

www.bakertilly.mx









# Get to know us

We are Baker Tilly México, a menber firm of Baker Tilly International, dedicated to working with you towork with you and achieve your business objectives.

Our teams are comprised by professional and empathetic people who help you face your challenges and solve your needs to add value and increase the productivity of your company or business.

Our strategy is to know your dreams and goals, jointly generate a comprehensive action plan and work on the solutions we offer you to exceed your expectations.

# **Experience**

The strength of Baker Tilly Mexico is based on the capabilities and experience of our partners; thus, we fulfill and overcome with seriousness, professionalism and passion each challenge of our clients.

Baker Tilly International network firms and Baker Tilly Mexico, along with our strategic alliances, allow us to provide more solutions to optimize your life through our support and credibility. We have a greater scale of integral services and geographic coverage.

At Baker Tilly Mexico we have consistently taken care on foming a team of professional advisors with a variety of expertise related to business development, who are close and meet the clients' objectives.

Our foundation is the experience we have on forming integrated firms which have provided professional services for over 40 years in audit, tax, financial consulting, and public sector.





# Baker Tilly Culture What do we do

Provide 360 integral services, a wider view on audit, tax and business consulting throughout our country, complying with current regulations, promoting the integral development of our professionals and generating strategic alliances, to satisfy what our clients expect.

# Where are we going

Become a firm that is closer to our clients, a leader in providing integral, high-quality professional services with increasing footprint at national and global scale.







# What do we believe in

up-to-date in all subject matters our

practice demands.



affecting the interests of others.



# **Quality Policy**

Having this international representation has encouraged Baker Tilly Mexico to consistently scale up quality and competitiveness of its services. This international door has allowed to form business connections between our direct clients and those from our member firms.

Baker Tilly Mexico provides services intended to fulfill its clients expectations by complying our own set-up standards to "do more and better, with less." We assume the commitment to live a "culture of quality" using the necessary resources and working as a single team.

Baker Tilly International is a global network of first-class independent accounting firms, closely aligned, that provide services to leading national and global organizations. A network conformed by skilled professionals in accounting, audit, tax and advisory; a high-quality business service provider to its clients. "We are always where you want us to be".

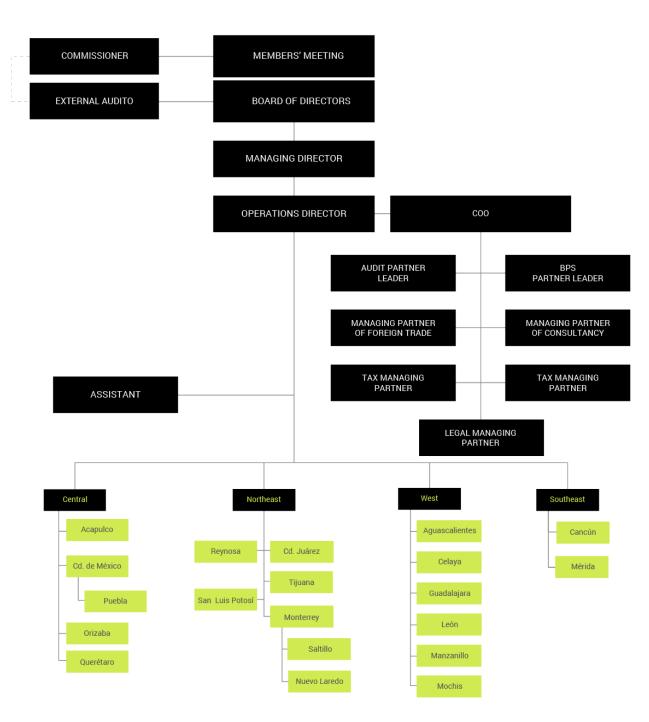
Known as one of the top ten global networks because of the quality, industry expertise, deep talent and integrity of its member firms, Baker Tilly provides services to public, privately-owned and public sector entites within the commercial, industrial and service sectors in Mexico and abroad.

Its mission is to stand for a work network which members provide independent audit, accounting, tax and financial services with inegrity and objectivity, utilizing our global resources and relationship.





# Baker Tilly Mexico, S. C. Administrative structure









### **AUDIT**

- · Audit of financial statements
- Compliance report on social security and Infonavit obligations
- Compliance report on estate and local taxes
- Attestation on AML
- Other attestation engagements and related services
- Advisory on financial reporting and accounting pronouncements



### **BPS BUSINESS PROCESS SOLUTION**

- Compensation and tax refunds
- Accounting and management of accounting records
- Conversion of Financial Statements according to US-GAAP and IFRS
- Debugging accounts
- · Preparation of financial statements
- Preparation of payroll
- Preparation of working papers and reconciliations
- Accounting expert opinions and opinions on accounting controversy situations, financial or tax
- Regularization of accounting records
- · Supervision and accounting and tax advice
- Other special jobs, physical inventories, accounts receivable, etc.
- Administrative consulting and support

# **CONSULTING**

- Internal audit
- · Forensic audit
- Business Process Management
- Business development and corporate finance
- Due diligence
- · Corporate governance
- · Government, Risk and Compliance (GRC)
- Complaint line Resguarda
- Prevention of Money Laundering
- IT services and cybersecurity





# FOREIGN TRADE AND CUSTOMS

- · Advice and consultancy in maquila
- Advice in USMAC and other treaties
- Certifications
- Expertise in exterior trade matters
- Foreign trade inventories
- Logistics and customs support
- · OEA, IVA-IEPS certifications
- · Preventive audit
- Programs IMMEX and PROSEC start-up
- · Specialized reviews
- Technological solutions for operations control
- Temporary imports (annex 24 and 31)
- Expertise in exterior trade matters

### **TAX**

- · Estate counseling
- Assistance in tax defense processes
- · Criterion confirmations before the tax authorities
- Consulting
- Corporate tax
- · International taxes
- Obtaining tax incentives
- · Recovery of favorable tax balances
- Restructures, mergers, acquisitions and alienation of shares
- · Review and compliance
- Tax services for expats

### TRANSFER PRICING

- Optimization analysis of chain operations supply and risk structure
- Analysis, planning, determination of Transfer Pricing policies
- Consulting and preparation of requests for resolution on Transfer Pricing (Advance Agreements on Transfer Prices, APAs).
- Assistance in solving controversies and negotiations with the tax authorities



# **LEGAL**

- · Administrative
- · Contracts
- Corporate
- Fiscal
- Foreign investments
- · Labor and Social Security
- Litigation
- Estate planning
- Privacy and data protection personal
- Industrial and intellectual property





# **Quality policies**

"Ensuring the quality of professional services and the ability to demonstrate this guarantee will be an invaluable help in maintaining public trust. Without this trust, the accounting profession will have an uncertain future."

International Federation of Accountants

Business aspects do not prevail over the quality of the services we provide.

To comply with this philosophy, the has established a Quality Control System, in accordance with the professional standards issued by the Mexican Institute of Public Accountants, which are in line with the International Quality Control Standard issued by the International Accounting Standard. Board (IASB), of the International Federation of Accountants (IFAC).

Baker Tilly México's Quality Control System includes policies and procedures designed to promote an internal culture, based on the recognition that quality is essential in the performance of the work it performs. Therefore, the Quality Control System includes policies and procedures duly documented, communicated and monitored for each of the elements of the quality control system, such as:

- Responsibility of the firm's leaders regarding quality control in the same
- Relevant ethical requirements
- Acceptance and retention of professional relationships with clients and specific jobs
- · Human Resources
- Job performance
- Monitoring

The basis of our Quality Control System is built on principles that emphasize compliance with professional standards and regulatory and legal requirements, and with the relevant principles of the Code of Professional Ethics, such as:

- Independence and objectivity
- No conflict of interest
- Professional quality of work
- Preparation and professional quality of staff
- Professional secret

At Baker Tilly México, leaders and professional staff are responsible, to varying degrees, for complying with established quality control policies and procedures.



# **Continuous improvement process**

The firm's Board of Directors has made the decision to implement and develop a QUALITY MANAGEMENT SYSTEM, which follows a process approach. Its interactions are key to establishing a Quality Management based on and continuously driven by five interrelated elements

- 1. Management responsibility
- 2. Resource management
- 3. Product realization
- 4. Measurement, analysis, and improvement
- 5. Continuous improvement of quality system







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Baker Tilly is a full-service accounting and advisory firm that offers industry specialised services in assurance, tax and advisory. At Baker Tilly, we are ready now, for tomorrow's challenges. We believe in the power of great relationships. We lead and listen for great conversations. We channel change into progress for great futures.

Baker Tilly Mexico S.C. trading as Baker Tilly is a member of the global network of Baker Tilly International Ltd., the members of which are separate and independent legal entities.